

Job Specification

Job title	Broker Manager
Reporting to	Head of Broker Sales
Place of Work	Remote
Division	Asset Finance

Company Overview

Time Finance plc is an AIM-listed business specialising in the provision of funding solutions to UK businesses seeking to access the finance they need to realise their growth plans. UK Businesses can take advantage of an extensive portfolio comprising: Asset Finance, Invoice Finance, Loans, Vehicle Finance and Asset Based Lending. Since a new strategy was launched in 2021, the business has grown rapidly and now provides over £200million of funding to c10,000 UK businesses to support their growth. Time Finance operates from four locations across the UK – Bath, Manchester, Warrington and Reading. Recognised by Best Companies 2025 as a “Very Good” Company to work for.

Role Overview

The primary responsibility of the successful candidate is to:

- Win, develop and nurture relationships with brokers with the aim of providing asset (soft & hard) and financial solutions to their customers
- Attend broker meetings and maintain regular communication with brokers with the purpose of maximising new business opportunities
- Carry out reviews on broker performance
- To actively engage in the company Xsell initiative, working to develop group company opportunities and to attend joined up product meetings
- Provide training and general business support to brokers to provide detailed proposal information
- Maintain a thorough understanding of internal credit policy and process
- Collaborative partnership with internal support functions (e.g. sales support and risk) and assist with documentation and queries where necessary
- Attend industry and networking events to promote hard asset and other group products

Knowledge	
✓	Excellent working knowledge of leasing/HP solutions
✓	Credit
Skills	
✓	Excellent interpersonal skills
✓	High attention to detail
✓	Sound knowledge of regulatory requirements, e.g., AML & GDPR
Experience	
✓	5+ years' experience within the Asset Finance industry
Qualifications	
✓	None required

Benefits Package

- 26 days' annual leave, increasing to 28 days after 2 years' service
- Life assurance & Income protection
- Private medical insurance
- Healthcare cashback plan
- Holiday exchange scheme
- Cycle to work scheme
- Electric Car Scheme
- Auto-enrolment pension

Time Finance has a strong group culture and our values underpin everything that we do; we put People First, we are Bold, we are Flexible and we are Genuine.

We are an equal opportunity employer and value diversity. We do not discriminate on the basis of gender, race, religion, sexual orientation, disability or age.